

December 15, 2022

Dear Customer,

I am pleased to inform you that ATX Networks has just completed a technology licensing agreement with Cisco that covers the company's GS7000 nodes and Prisma II optical platforms, ensuring that these products can continue to be deployed by MSOs well into the future, with support for both legacy HFC and DAA solution architectures.

Earlier this year Cisco issued End-Of-Sale (EOS) and End-Of-Life (EOL) notices for the GS7000 and Prisma II platforms, identifying November 11, 2022, as the last day to purchase either platform from Cisco. With this license agreement now in place, the GS7000 and Prisma II technology will continue to be available, extending the lifecycle for these platforms and ensuring previous investments in these widely deployed, highly dependable platforms will not be stranded.

The addition of GS7000 and Prisma II technology to the ATX access network product portfolio significantly enriches and expands our outside plant portfolio and optical transport solutions. More importantly, the opportunity to steward these venerable platforms through their next stages of innovation, on the path to 10G services, reinforces our commitment to helping our customers get the most out of their technology investments. The entire ATX team is grateful for Cisco's commitment to the long-term success of its customers and honored that the company has entrusted ATX with the future evolution of these HFC network cornerstones.

You may recall that ATX and Cisco entered into a similar technology license agreement in 2020 specific to Cisco's GainMaker® HFC amplifier technology. After acquiring the technology, design information and other intellectual property from Cisco, ATX introduced the GigaXtend™ GMC family of 1.2GHz Line Extenders and System Amplifiers, which have attained significant market traction and are the only authorized GainMaker-compatible products currently available. Validating the success of the transaction, ATX introduced the GigaXtend 1.8GHz portfolio of amplifiers at the recent SCTE Cable-Tec Expo.

Additional technology licensing agreements between the two companies include Cisco's Surge-Gap family of 1.2GHz taps and passives, which are now part of the GigaXtend taps and passive portfolio. Most recently, ATX introduced the GigaXtend 204MHz Digital Return Solution, the outcome of another Cisco technology license agreement, further fortifying the Cisco and ATX partnership by enabling GS7000 and Prisma II platform support for high-split architectures.



ATX's ability to efficiently integrate the newly acquired technology into our HFC product portfolio is bolstered by the company's rapidly expanding HFC product development team, which is concentrated in Atlanta and staffed primarily by former Cisco engineers and product experts, several of whom contributed to the original design and market introduction of the GS7000 and Prisma II products.

Rest assured that Cisco has committed to support Cisco-branded GS7000 and Prisma II products according to the terms of its recently issued EOL notices. ATX is scheduled to introduce ATX-branded GS7000 and Prisma II products based on and fully compatible with the licensed Cisco technology beginning in 2023. The new products will be included in the company's GigaXtend outside plant (nodes, amplifiers and taps and passives) and GigaWave™ optical transport product portfolios. We will, of course, be sharing additional and specific details about future product development over the next few months.

Please contact your ATX sales representative if you have any questions regarding this announcement or the planned availability of future GS7000 and Prisma II compatible products.

Sincerely,

Dan Whalen